FACT BOOK 2015

株式ムサシ

System Creation Company



President Representative Director Masataka Hatori

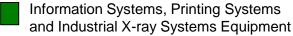
[Business Overview]

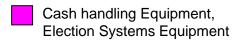
(Millions of Yen)

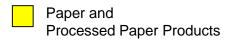
Fiscal Year Ended:	2011/3	2012/3	2013/3	2014/3	2015/3
Net Sales	43,604	38,126	37,856	36,412	37,252
Operating Income	1,870	795	1,603	1,204	1,420

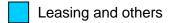
Business Segment

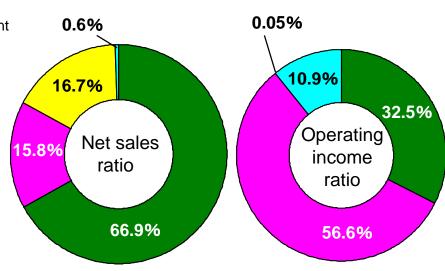
Average ratio per 5 years by Business Segment (2011/3-2015/3)











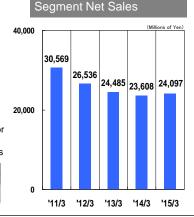
Information Systems, Printing Systems and Industrial X-ray Systems Equipment

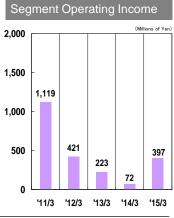
[Information/Industrial Systems Equipment]

- Media conversion services to digitalize documents/microfilms, and to microfilm; data entry services;
- Consultation and sales of scanners, electronic archive systems as FUJIFILM Corporation's sole distributor in the Japanese market:
- Development and sales of image processing software;
- Consultation and sales of industrial non-destructive inspection systems by X-ray for buildings and manufactured products.
- Maintenance services for equipment.

[Printing Systems Equipment]

- Consultation and sales of printing equipment, materials and software for digital pre-press systems and print-on-demand systems as FUJIFILM Corporation's distributor in the Japanese market;
- Development and sales of a compact print-on-demand system for fine-printed business cards and post cards;
- Maintenance services for equipment.





Cash Handling Equipment, Election Systems Equipment

(Original products developed and manufactured by the MUSASHI Group)

[Cash Handling Equipment]

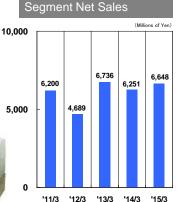
- Cash handling machines that improve operational efficiency across various industries including finance, retail, courier, transport, and amusement;
- Administrative products for keys;
- Security products including digital surveillance cameras;
- Maintenance services for the above products.
- Export of cash handling machines including bill counters and bill binding machines to Europe and other overseas markets.

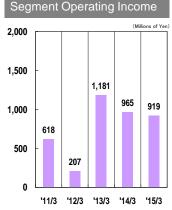
[Election Systems Equipment]

 Consultation and sales of support products for elections including ballot paper dispensers, counters, reader sorters, self-opening ballot papers, administrative software, promotional items and other tools;

• Maintenance services for equipment.





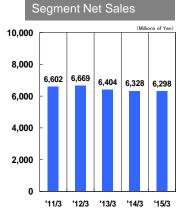


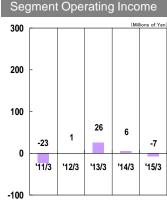
Paper and Processed Paper Products

 Various types of paper and paperboards for printing, publishing, information, administration and other special applications; processed paper products.



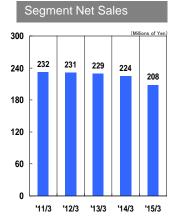


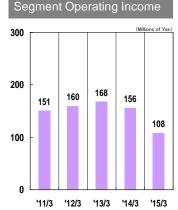




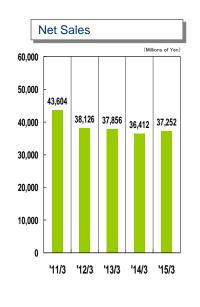
Leasing and others

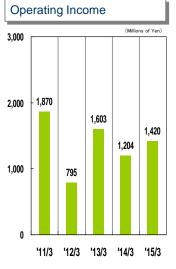
- Real-estate leasing
- Auto leasing
- ●Insurance brokerage

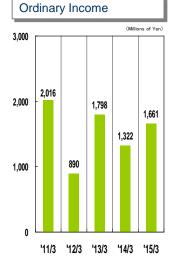


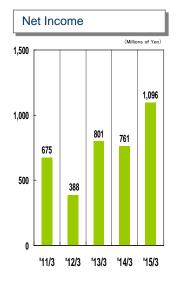


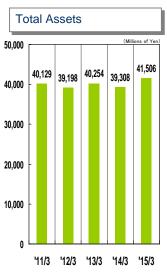
(Consolidated Financial Highlights)

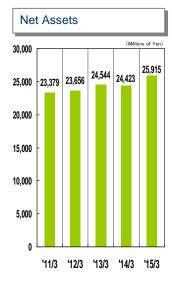


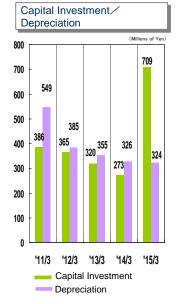


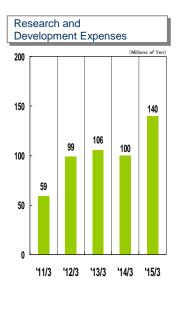












					(Millions of Yen)
Fiscal Year Ended:	2011/3	2012/3	2013/3	2014/3	2015/3
Net Sales	43,604	38,126	37,856	36,412	37,252
Operating Income	1,870	795	1,603	1,204	1,420
Ordinary Income	2,016	890	1,798	1,322	1,661
Net Income	675	388	801	761	1,096
Total Assets	40,129	39,198	40,254	39,308	41,506
Net Assets	23,379	23,656	24,544	24,423	25,915
Capital Investment	386	365	320	273	709
Depreciation	549	385	355	326	324
Research and Development Expenses	59	99	106	100	140

(Consolidated Financial Data)



[•]Return on Assets=Ordinary Income / Total Assets (Yearly Average) × 100

Assets Turnover=Net Sales / Total Assets (Yearly Average)

[Consolidated Balance Sheets]

(Millions of Yen)

					(Millions of Yer
Fiscal Year Ended:	2011/3	2012/3	2013/3	2014/3	2015/3
Assets					
Current Assets:	29,412	28,683	30,108	29,335	31,302
Cash and Deposits	13,961	14,343	16,935	16,439	17,795
Notes and Accounts Receivable - Trade	12,240	11,388	10,436	9,945	10,528
Short-term Investment Securities	_	299	_	_	_
Merchandise and Finished Goods	1,719	1,509	1,394	1,771	1,653
Work in Process	113	79	55	49	62
Raw Materials and Supplies	288	288	578	397	664
Deferred Tax Assets	475	367	411	370	239
Others	656	456	324	373	383
Allowance for Doubtful Accounts	-42	-48	-28	-10	-24
Fixed Assets:	10,717	10,514	10,145	9,972	10,203
Property, Plant and Equipment	3,822	3,782	3,529	3,442	3,404
Buildings and Structures	1,218	1,115	1,111	1,038	1,192
Machinery, Equipment and Vehicles	114	108	93	79	72 1,800
Land Construction in Progress	2,131	2,238	1,991	1,991	33
Others	358	320	333	333	304
Intangible Assets	1 68	136	97	113	198
Software	129	116	77	92	178
Others	39	20	20	20	20
Investments and Other Assets	6,725	6,595	6,518	6,416	6,60
Investment Securities	1,379	1,361	1,673	1,794	1,962
Stocks of Subsidiaries and Affiliates	459	428	397	404	419
Deferred Tax Assets	187	120	57	141	52
Net defined benefit asset	_	_	_	666	1,29
Guarantee Deposits	2,564	2,566	2,567	2,569	2,54
Others	2,235	2,184	1,889	916	37
Allowance for Doubtful Accounts	-102	-66	-67	-75	-56
Total Assets: Liabilities	40,129	39,198	40,254	39,308	41,506
Current Liabilities:	14,221	13,352	13,569	12,972	13,316
Notes and Accounts Payable - Trade	8,903	8,359	8,225	7,821	8,26
Short - term Loans Payable	3,537	3,532	3,512	3,521	3,52
Income Taxes Payable	150	47	459	205	299
Deferred tax liabilities	_	_	_	0	_
Provision for Bonuses	437	406	386	377	369
Provision for Product Warranties	150	150	45	_	_
Provision for loss on order received	_	_	34	11	_
Others	1,042	857	906	1,036	860
Non - current Liabilities:	2,529	2,189	2,139	1,912	2,27
Deferred Tax Liabilities	9	34	213	301	52
Provision for Retirement Benefits	199	211	201	_	_
Net defined benefit liability	_	_		179	18
Provision for Retirement Benefits for Directors and	007	000	004		
Corporate Auditors	887	863	934	939	1,02
Asset Retirement Obligations					
	30	_	_	_	_
Others	30 1,403	— 1,079	- 789	- 492	53:
-		1,079 15,542	789 15,709	492 14,884	
Others Total Liabilities:	1,403				
Others Total Liabilities:	1,403				15,59
Others Total Liabilities: Net Assets Shareholders' Equity: Capital Stock	1,403 16,750 23,418 1,208	23,624 1,208	24,266 1,208	14,884 24,189 1,208	15,59 25,27 1,20
Others Total Liabilities: Net Assets Shareholders' Equity: Capital Stock Capital Surplus	1,403 16,750 23,418 1,208 2,005	15,542 23,624 1,208 2,005	24,266 1,208 2,005	24,189 1,208 2,005	25,27 1,20 2,00
Others Total Liabilities: Net Assets Shareholders' Equity: Capital Stock Capital Surplus Retained Earnings	1,403 16,750 23,418 1,208 2,005 20,212	23,624 1,208 2,005 20,418	24,266 1,208	14,884 24,189 1,208 2,005 21,552	25,27 1,20 2,00 22,63
Others Total Liabilities: Net Assets Shareholders' Equity: Capital Stock Capital Surplus	1,403 16,750 23,418 1,208 2,005	15,542 23,624 1,208 2,005	24,266 1,208 2,005 21,061 -8	24,189 1,208 2,005	25,275 1,206 2,009 22,636
Others Total Liabilities: Net Assets Shareholders' Equity: Capital Stock Capital Surplus Retained Earnings	1,403 16,750 23,418 1,208 2,005 20,212	23,624 1,208 2,005 20,418	24,266 1,208 2,005 21,061	14,884 24,189 1,208 2,005 21,552	25,279 1,209 2,009 22,638 -576
Others Total Liabilities: Net Assets Shareholders' Equity: Capital Stock Capital Surplus Retained Earnings Treasury Stock	1,403 16,750 23,418 1,208 2,005 20,212 -7	23,624 1,208 2,005 20,418 -8	24,266 1,208 2,005 21,061 -8	24,189 1,208 2,005 21,552 -576	25,275 1,208 2,005 22,638 -576 644
Others Total Liabilities: Net Assets Shareholders' Equity: Capital Stock Capital Surplus Retained Earnings Treasury Stock Valuation and Translation Adjustments: Valuation Difference on Available - for - sale Securities	1,403 16,750 23,418 1,208 2,005 20,212 -7 -39	23,624 1,208 2,005 20,418 -8 32	24,266 1,208 2,005 21,061 -8 278	24,189 1,208 2,005 21,552 -576 234 352	25,275 1,206 2,005 22,638 -576 64
Others Total Liabilities: Net Assets Shareholders' Equity: Capital Stock Capital Surplus Retained Earnings Treasury Stock Valuation and Translation Adjustments:	1,403 16,750 23,418 1,208 2,005 20,212 -7 -39	23,624 1,208 2,005 20,418 -8 32	24,266 1,208 2,005 21,061 -8 278	24,189 1,208 2,005 21,552 -576 234	25,275 1,200 2,000 22,636 -570 64

[Consolidated Statements of Income]

(Millions of Yen)

					(Millions of Yer
Fiscal Year Ended:	2011/3	2012/3	2013/3	2014/3	2015/3
Net Sales:	43,604	38,126	37,856	36,412	37,252
Cost of Sales	34,858	30,675	29,736	28,892	29,474
Gross Profit	8,746	7,450	8,119	7,520	7,778
Selling, General and Administrative Expenses	6,875	6,655	6,516	6,315	6,357
Operating Income:	1,870	795	1,603	1,204	1,420
Non - operating Income	195	165	267	180	281
Interest Income	60	56	44	39	37
Dividends Income	39	44	41	49	49
Equity in Earnings of Affiliates	19	_	_	5	11
Reversal of allowance for doubtful accounts	_	_	24	_	1
Surrender value of insurance	_	_	77	20	33
Compensation Income	_	_	_	_	83
Miscellaneous Income	77	64	79	65	64
Non - operating Expenses	50	69	72	62	40
Interest Expenses	42	40	39	38	37
Loss on Sales of Notes Payable	_	_	_	22	_
Equity in Losses of Affiliates	_	26	29	_	_
Miscellaneous Loss	7	2	3	0	2
Ordinary Income:	2,016	890	1,798	1,322	1,661
Extraordinary Income	3	22	1		122
Gain on Bad Debts Recovered	2	_	_	_	_
Gain on sales of noncurrent assets	_	_	1	_	_
Gain on Sales of Land	1	_	_	_	121
Gain on Sales of Investment Securities	_	_	_	_	1
Gain on Extinguishment of Asset Retirement Obligations		22			
Extraordinary Loss	707	45	301	12	14
Loss on Sales of Property, Plant and Equipment	0	_	_	_	_
Loss on Retirement of Property, Plant and Equipment	6	2	2	12	_
Loss on Sales of Investment Securities	_	_	1	_	_
Loss on Valuation of Investment Securities	182	36	42	_	9
Loss on Sale of Membership	1	1	1_	0	<u> </u>
Loss on Valuation of Membership	_	5	7	_	4
Provision for Retirement Benefits for Directors and Corporate Auditors	9	_	_	_	_
Loss on Revision of Retirement Benefit Plan	480	_	_	_	_
Loss on Adjustment for Changes of Accounting Standard for Asset Retirement Obligations	27	_	_	_	_
Impairment loss	_	_	247	_	_
Income before Income Taxes	1,311	867	1,498	1,309	1,770
Income Taxes - Current	808	315	615	476	474
Income Taxes - Deferred	-171	162	81	71	199
Total Income Taxes	636	478	696	547	674
Income before Minority interests	675	388	801	761	1,096

[Consolidated Statements of Comprehensive Income]

Millions of Yen

Fiscal Year Ended	2011/3	2012/3	2013/3	2014/3	2015/3
Income before Minority Interests	675	388	801	761	1,096
Other Comprehensive Income	-28	71	245	74	406
Valuation Difference on Available-for-sale Securities, net of tax	-27	71	247	73	137
Remeasurements of defined benefit plans, net of tax	_	_	_	_	264
Share of Other Comprehensive Income of Associates Accounted for Using Equity Method	-0	0	-1	1	4
Comprehensive Income	646	459	1,047	836	1,502

[Consolidated Statements of Changes in Net Assets]

(April 1, 2014 - March 31, 2015) (Millions of Yen)

			Shareholders	' Equity		Total Valua			
	Capital Stock	Capital Surplus	Retained Earnings	Treasury Stock	Total Shareholders' Equity	Valuation Difference on Available - for - sale Securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Total Net Assets
Balance at March 31, 2014	1,208	2,005	21,552	-576	24,189	352	-118	234	24,423
Cumulative Effects of Changes in Accounting Policies			138		138				138
Restated Balance	1,208	2,005	21,691	-576	24,328	352	-118	234	24,562
Changes of Items during the period									
Dividends from Surplus			-148		-148				-148
Net Income			1,096		1,096				1,096
Purchase of Treasury Stock				-0	-0				-0
Net Changes of Items other than Shareholders' Equity						141	264	406	406
Total Changes of Items during the period	_	_	947	-0	947	141	264	406	1,353
Balance at March 31, 2015	1,208	2,005	22,638	-576	25,275	494	145	640	25,915

[Consolidated Statements of Cash Flows]

(Millions of Yen)

Fiscal Year Ended:	2011/3	2012/3	2013/3	2014/3	2015/3
Net Cash Provided by Operating Activities	4,478	1,052	2,508	450	1,238
Net Cash Used in Investment Activities	-650	-337	-570	-720	666
Net Cash Used in Financing Activities	-408	-192	-182	-831	-149
Effect of Exchange Rate Change on Cash and Cash Equivalents	-1	-1	6	4	0
Increase (Decrease) in Cash and Cash Equivalents	3,417	521	1,762	-1,096	1,756
Cash and Cash Equivalents at Beginning of Period	10,544	13,961	14,483	16,245	15,149
Cash and Cash Equivalents at End of Period	13,961	14,483	16,245	15,149	16,905

[Non - Consolidated Balance Sheets]

Tron Concondated Balance					(Millions of Ye
Fiscal Year Ended:	2011/3	2012/3	2013/3	2014/3	2015/3
Assets			·		
Current Assets:	26,781	26,135	26,400	25,829	26,954
Cash and Deposits	11,700	12,150	13,916	13,236	14,061
Notes and Accounts Receivable - Trade	11,925	11,023	10,059	9,693	10,304
Merchandise and Finished Goods	1,848	1,581	1,387	1,849	1,674
Others	1,350	1,428	1,065	1,077	940
Allowance for Doubtful Accounts	-42	-49	-28	-27	-26
Fixed Assets:	8,527	8,348	8,469	8,300	8,34
Property, Plant and Equipment	2,127	2,131	2,068	2,050	1,999
Buildings	654	590	548	513	474
Land	1,337	1,444	1,444	1,444	1,444
Others	136	96	75	92	80
Intangible Assets	104	96	73	66	140
Investments and Other Assets	6,294	6,120	6,327	6,183	6,204
Total Assets:	35,309	34,484	34,870	34,130	35,29
Liabilities					
Current Liabilities:	13,706	12,888	12,637	12,387	12,75
Notes and Accounts Payable - Trade	9,228	8,506	8,169	8,029	8,41
Short - term Loans Payable	3,487	3,482	3,462	3,471	3,47
Others	991	899	1,005	886	86
Non - current Liabilities	1,663	1,403	1,403	1,430	1,59
Provision for Retirement Benefits for Directors and Corporate Auditors	712	702	752	822	88
Long Term Accounts Payable-other	705	461	216	_	_
Deferred tax liabilities	_	_	149	270	34 ⁻
Asset Retirement Obligations	30	_	_	_	_
Others	214	240	284	336	372
Total Liabilities:	15,370	14,291	14,041	13,817	14,35
Net Assets					
Shareholders' Equity	19,970	20,153	20,547	19,957	20,46
Capital Stock	1,208	1,208	1,208	1,208	1,20
Capital Surplus	2,005	2,005	2,005	2,005	2,00
Retained Earnings	16,764	16,947	17,342	17,320	17,83
Treasury Stock	-7	-8	-8	-576	-57
Valuation and Translation Adjustments:	-31	39	281	354	47
Valuation Difference on Available - for - sale Securities	-31	39	281	354	47
Total Net Assets:	19,939	20,192	20,828	20,312	20,947
Total Liabilities and Net Assets:	35,309	34,484	34,870	34,130	35,298

[Non - Consolidated Statements of Income]

					(Millions of Yen)
Fiscal Year Ended:	2011/3	2012/3	2013/3	2014/3	2015/3
Net Sales	41,242	35,909	35,769	34,545	35,224
Operating Income	931	503	824	589	678
Non - operating Income	239	241	245	225	268
Non - operating Expenses	42	41	39	76	39
Ordinary Income	1,128	703	1,030	737	907
Extraordinary Income	3	22	_	_	1
Extraordinary Loss	574	43	49	143	14
Income before Income Taxes	557	682	980	593	894
Income Taxes - Current	463	224	316	217	301
Income Taxes - Deferred	-97	92	110	127	48
Total Income Taxes	366	317	427	344	349
Net Income	190	365	553	249	544

[Non - Consolidated Statements of Changes in Net Assets]

(April 1, 2014 - March 31, 2015)										(Millions of Yen)	
	Shareholders' Equity								Valuation and Translation Adjustments		
		Capital Surplus		Reta	ined Earnings		Treasury Stock	,	Tatal	Valuation Difference	Total Net Assets
	Capital Stock	Legal Capital Surplus	Legal Retained Earnings	Other Re General Reserve	Retained Earnings Retained Earnings Brought Forward	Total Retained Earnings			•	Total Shareholders' Equity	
Balance at March 31, 2014	1,208	2,005	197	15,000	2,123	17,320	-576	19,957	354	20,312	
Cumulative Effects of Changes in Accounting Policies					114	114		114		114	
Restated Balance	1,208	2,005	197	15,000	2,238	17,435	-576	20,072	354	20,427	
Changes of Items during the period											
Dividends from Surplus					-148	-148		-148		-148	
Net Income					544	544		544		544	
Purchase of Treasury Stock							-0	-0		-0	
Net Changes of Items other than Shareholders' Equity									124	124	
Total Changes of Items during the period	_	_	_	_	396	396	-0	396	124	520	
Ralanco at March 31, 2015	1 209	2 005	107	15 000	2 624	17 921	-576	20.469	470	20.047	

[Stock Information] (As of March 31,2015)

Stock Exchange Listing Jasdaq Securities Exchange

(Code: 7521)

Transfer Agent of the Shares Mizuho Trust & Banking Co., Ltd.

Fiscal Year-end March 31

General Meeting of Shareholders Convened in June Each Year

Dividends

Record Date for Payment of Final Dividend March 31

Record Date for Payment of Interim Dividend September 30

Number of Common Stock Issued 7,950,000

Number of Shareholders 1,656

[Major Shareholders]

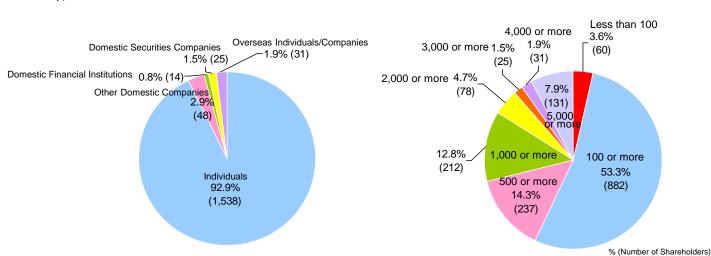
Name	Number of Stock Held	Stock Holding Ratio
Jyoumou Jitsugyou Co., Ltd.	1,388,600	18.7%
Shourin Shouji Co., Ltd.	897,400	12.1%
Employees' Stockholding	518,000	7.0%
Mizuho Bank, Ltd.	360,000	4.8%
Company's Gojokai Association	299,100	4.0%
Hirokazu Kobayashi	237,700	3.2%
Sumitomo Mitsui Banking Corporation	190,000	2.6%
The Master Trust Bank of Japan, Ltd.(trust account)	164,800	2.2%
Masataka Hatori	137,200	1.8%
Japan Trustee Services Bank, Ltd.(trust account)	119,000	1.6%

Xexcluding treasury shares (506,447)

[Breakdown of Shareholders]



Number of Shares



(Company Profile)

Company Name MUSASHI CO., LTD. **Established** December, 1946

Head Office 8-20-36 Ginza Chuo-ku Tokyo, Japan

Paid-in Capital ¥ 1,208,500,000

551 (Group) 249 (Musashi) **Employees**

(As of March 31, 2015)

The Mizuho Bank, Limited. **Banks**

> The Mitsui Sumitomo Bank, Limited. The Bank of Tokyo-Mitsubishi UFJ, Ltd.

Branch Tokyo Sapporo

Sendai Saitama Chiba Yokohama Nagoya Osaka Hiroshima Fukuoka

and other 7 sales offices



(Musashi Group)

■ MUSASHI FIELD SUPPORT CO.,LTD.

8-20-36 Ginza Chuo-ku Tokyo TEL.03-3546-7779 **Technical Support**

■ Musashi Engineering CO.,LTD.

3-11-7 Nishishimbashi Minato-ku Tokyo TEL.03-3437-2911 Development and Production of Cash

Handling Equipment, Election Systems Equipment

■ MUSASHI ABC CO.,LTD.

2-11-26 Tsukiji Chuo-ku Tokyo TEL.03-5565-8301 Microfilming, Digitalizing Image Information, Data-Entry Services

■ MUSASHI·IMAGE JOHO CO.,LTD.

1-7-12 Shinonome Koto-ku Tokyo TEL.03-6228-4056 Microfilming, Digitalizing Image

Information, Data-Entry Services

■ MUSASHI I TECHNO CO.,LTD.

3-6-1 Nagatanaka Higashiosaka-shi TEL.06-6744-6311

Microfilming, Digitalizing Image Information, Data-Entry Services

■ FBM CO.,LTD.

4-7 Shinogawa-machi Shinjuku-ku Tokyo TEL.03-3269-5821 Sales of Printing Systems Equipment

■ MUSASHI KOUSAN CO.,LTD.

7-2-4 Ginza Chuo-ku Tokyo TEL.03-3572-8461 Real Estate Rental

■ MUSASHI ENTERPRISE CO.,LTD.

3-11-7 Nishishimbashi Minato-ku Tokyo TEL.03-3437-2925

Automobile Leasing and Insurance Agency

☐ JIM CORPORATION

3-1-1 lidabashi Chiyoda-ku Tokyo TEL.03-5212-6001 Microfilming, Digitalizing Image Information, Data-Entry Services

Subsidiaries

☐ Equity-method affiliate